

**Dr. JACINTA KAMBACH., M.B.A, EDD**  
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**OBJECTIVE**

To obtain a position where I can utilize my strengths, knowledge, expertise and skills to address the needs of the companies wants in an employee.

**TEACHING EXPERIENCE**

**2012- PRESENT BRANDMAN UNIVERSITY (PART OF THE CHAPMAN UNIVERSITY SYSTEM),  
ADJUNT PROFESSOR**

- OLCU 615 "Leadership Upper Division"
  - ◆ Developed Syllabus and Lecture.
- OLCU-303 "Org Development & Change"
  - ◆ Developed Syllabus and Lecture.
- OLCU- 321 "Leadership in Film"
  - ◆ Developed Syllabus and Lecture.
- OLCU-350 "Leadership-And Professional Ethics"
  - ◆ Developed Syllabus and Lecture.
- OLCU-303 "Organizational Development & Change"
  - ◆ Developed Syllabus and Lecture.
- OLCU-400 Theory & Practice of Leadership
  - ◆ Developed Syllabus and Lecture.
- OLCU-425 "Diverse & Multicultural Organizations"
  - ◆ Developed Syllabus and Lecture.
- COMM-100 "Intro to Communication"
  - ◆ Developed Syllabus and Lecture.
- COMM 320 "Mass Communication"
  - ◆ Developed Syllabus and Lecture.

**2008-2011 COLLEGE NANNIES AND TUTORS,  
INSTRUCTOR, LECTURER, PROFESSOR & COURSE CREATOR**

- Instructor/Lecturer – "Global Communication in the 21st Century."
  - ◆ Developed Syllabus and Lecturer
- Instructor/Lecturer "Organizational Psychology and Development"
  - ◆ Gave A Presentation on Growing Business and Using
- Instructor/Lecturer & Lesson Prep "Business 101"
  - ◆ Developed Syllabus and Overall Course Structure, And Administered Grades
- Instructor/Lecturer Communication 100, 101, 102
  - ◆ Developed Syllabus and Overall Course Structure, And Administered Grades

**2002-2003 TEXAS CHARTER HIGH SCHOOL**

**SCIENCE AND SPANISH TEACHER,**

- Developed Syllabus and Overall Course Structure
- Administered Grades
- Lesson Prep
- Created Comprehensive Global, Branding Initiatives and Social Media
- Planning and Scheduling Meetings, Conferences & Teleconferences
- Extracurricular supervisor of groups Multicultural Adventurers

## PROFESSIONAL CORPORATE EXPERIENCE

### 2018- PRESENT **DOCUMEANT PUBLISHING,** PUBLISHED AUTHOR

- Best Selling Author Unspoken Ones the Missing Link
- Best Selling Author "Let Meditation Mend You"

### 2012- PRESENT **INNER LIGHT RADIO,** ON-AIR PERSONALITY & BRAND AMBASSADOR

- Hosting Interviews
- Events
- Sponsorships
- Sirius XM
- On Air personality
- Voicing Station Promos and Sponsorship ▪ ▪
- Messaging
- Guest Appearances

### 2014- 2015 **HARRIS ENTERTAINMENT,** PR MANAGEMENT

- Created comprehensive global, branding initiatives & social media
- Maintained executive's appointment schedule by planning and scheduling meetings, conferences, teleconferences.
- Represented the executive by setting up meetings in the executive's absence, speaking for the executive.
- Maintains strong relationships with media reps.

### 2012- 2015 **WOMEN NETWORK,** DIRECTOR OF ENTERTAINMENT AND PR/ ASSISTANT DIRECTOR OF CONTENT

- Hosting and conduct interviews
- Create Initiatives and promotional programs, PR campaigns
- Collaborate with internal departments to ensure each campaign strategy is accurately represented via PR, on-air & digital
- Develop corporate communication campaigns and PR efforts with a focus in new media, entertainment, & technology
- Worked closely with Music/Film Executives and talent as well as all corporate executives focused on new content initiatives for website and venue.
- Maintains strong relationships with media reps.
- Negotiate contracts, Bids and logistics

### 2012-2014 **HOLISTIC CHAMBER OF COMMERCE,** VICE PRESIDENT OF EVENTS AND MEDIA

- Writer, Event Specialist and New Business Development
- Provide as needed editorial content remotely
- Drive revenue and sponsorship opportunities for all business units
- Performed leadership, management duties including mentoring, conducting performance appraisals.
- Developed strategies to maximize revenue, profit growth and control manageable expenditures; makes recommendations, implements and administers cost saving strategies to meet and exceed the company's financial goals.
- Planned, organized, developed, implemented, and interpreted programs, goals, objectives, policies and procedures, etc. that are necessary for providing quality care and maintaining a sound business operation.

### 2005- 2007 **TAKEDA PHARMACEUTICALS,** PROFESSIONAL TERRITORY MANAGEMENT

- Sales presentations to customers, territory management, and thorough product knowledge (including knowledge of competitive products and therapies)

- Maintained effective coverage of sales territory through consistent customer targeting, routine follow up of all identified, targeted prescribers.
- Maintained and consistently adhere to territory sales plans to maximize sales performance
- Maintained consistent, routine communication with Takeda Pharmaceuticals colleagues (phone, email, written) to consistently improve territory and corporate sales performance
- Maintained consistent adherence to high standards of professionalism and performance
- Met or exceeded monthly, quarterly and yearly prescription sales goals.
- Event Specialist and New Business Development
- Provide as needed editorial content remotely
- Drive revenue and sponsorship opportunities for all business units

**2003- 2005                   UNIVERSITY OF PHOENIX,  
ADMISSIONS AND ENROLLMENT COUNSELOR**

- Study graduation plans
- Monitored the operations and performance of facilities to meet or exceed the annual goals of cash, census, care, etc. Provides advice and direction for improvement and enhancement of goals and objectives
- Recruitment of students
- Scheduling, Data Entry, Budget, Presentations
- Meet or exceeded monthly, quarterly and yearly prescription sales goals.

**EDUCATION**

2016 [EDD \(DOCTORATE\) TRANSFORMATIONAL LEADERSHIP](#), BRANDMAN UNIVERSITY PART OF THE CHAPMAN UNIVERSITY SYSTEM GRADUATED WITH HONORS

2006 [M.B.AN ORGANIZATIONAL PSYCHOLOGY & DEVELOPMENT](#), AMERICAN INTERCONTINENTAL UNIVERSITY LOS ANGELES/LONDON GRADUATED WITH HONORS

2002 [BACHELORS OF ARTS IN COMMUNICATION](#), CALIFORNIA STATE UNIVERSITY SAN MARCOS BUSINESS

**ASSOCIATIONS**

- The Association for Women in Communication
- CSUSM Alumni Association
- American Heart Association
- Advisory Board for "The California Women's Conference 2015
- California State University Panel Keynote 2014
- Brandman University Doctoral Student Alumni
- Diversity and Inclusion Advocate

**PUBLICATIONS**

- "Let Meditation Mend You" 2013
- "The art of mindfulness" Trend Privé Magazine 2017
- "Ask Dr. Jai", Column in Hollywood Weekly 2018, 2019, 2020
- "Unspoken the Missing Link" 2019
- "The Effects of Music Treatments in Managing Workforce Stress with Women in Leadership" Doctoral Dissertation 2016

**AWARDS & ABROAD STUDY**

- 2-time bestselling author "Let Meditation Mend You" & "Unspoken Ones-The Missing Link"
- "Miss Egypt", "queen of the universe pageant"
- "Most beautiful smile" award winner "queen of the universe pageant"
- 1st Place Oceanside Cheer Coach `Award
- Innovation team winner Brandman university doctorate program
- Study abroad Costa Rica (Spanish language and culture)
- Top sales representative Takeda pharmaceuticals 2-time winner top 10% in sales award
- Graduated with honors in both MBA and Doctorate program
- "Best in Retention and Student Service Award" University of Phoenix
- College Cheerleader Award 2000